

| MECKLENBURG COUNTY - TOP 30 BUILDERS BY VALUE OF PERMIT - ALL PRODUCT |                         |                 |                |  |      |                                    |                  |                   |
|-----------------------------------------------------------------------|-------------------------|-----------------|----------------|--|------|------------------------------------|------------------|-------------------|
| RANK                                                                  | BUILDER / CONTRACTOR    | VALUE OF PERMIT | NO. OF PERMITS |  | RANK | BUILDER/CONTRACTOR                 | YTD PERMIT VALUE | YTD PERMIT VOLUME |
| 1                                                                     | NORTHWOOD RAVIN/NWR     | \$ 9,173,720    | 31             |  | 1    | CENTER PARK BUILD SRVCS NC LLC *** | \$ 103,098,111   | 474               |
| 2                                                                     | CENTER PARK BUILD SRVCS | \$ 5,110,935    | 21             |  | 2    | D R HORTON INC                     | \$ 45,529,438    | 150               |
| 3                                                                     | NORTHWAY HOMES          | \$ 3,237,000    | 19             |  | 3    | MATTAMY CAROLINA CORP              | \$ 40,268,921    | 178               |
| 4                                                                     | M/I HOMES OF CHARLOTTE  | \$ 3,157,874    | 12             |  | 4    | RYAN HOMES                         | \$ 40,129,694    | 211               |
| 5                                                                     | HC CONSTRUCTION SERVIC  | \$ 2,420,805    | 9              |  | 5    | PULTE HOME CORP                    | \$ 37,624,830    | 127               |
| 6                                                                     | MATTAMY CAROLINA CORP   | \$ 2,257,332    | 10             |  | 6    | RED CEDAR CONSTRUCTION LLC         | \$ 34,487,689    | 174               |
| 7                                                                     | RYAN HOMES              | \$ 1,501,032    | 8              |  | 7    | M/I HOMES OF CHARLOTTE LLC         | \$ 30,888,596    | 122               |
| 8                                                                     | JAS-AM INC              | \$ 1,035,000    | 1              |  | 8    | VICTORY BUILDERS LLC ***           | \$ 26,361,229    | 116               |
| 9                                                                     | HEAVEN PROPERTIES LLC** | \$ 570,000      | 1              |  | 9    | NORTHWAY HOMES                     | \$ 22,892,814    | 134               |
| 10                                                                    | HUNTER AND SON PROPER   | \$ 420,000      | 2              |  | 10   | TAYLOR MORRISON OF CAROLINA        | \$ 22,856,021    | 119               |
|                                                                       | TOTALS                  | \$ 28,883,698   | 114            |  |      |                                    | \$ 404,137,343   | 1805              |
| ***Non-HBAGC                                                          |                         |                 |                |  |      |                                    |                  |                   |

| MECKLENBURG COUNTY - TOP 30 BUILDERS BY VALUE OF PERMIT - SF DETACHED |                                         |                  |                |  |      |                             |                  |                   |
|-----------------------------------------------------------------------|-----------------------------------------|------------------|----------------|--|------|-----------------------------|------------------|-------------------|
| RANK                                                                  | BUILDER / CONTRACTOR                    | VALUE OF PERMITS | NO. OF PERMITS |  | RANK | BUILDER/CONTRACTOR          | YTD PERMIT VALUE | YTD PERMIT VOLUME |
| 1                                                                     | NORTHWOOD RAVIN/NWR CONSTRUCTION LLC*** | \$ 7,866,720.00  | 27             |  | 1    | D R HORTON INC              | \$ 41,271,578    | 130               |
| 2                                                                     | NORTHWAY HOMES                          | \$ 3,237,000.00  | 19             |  | 2    | PULTE HOME CORP             | \$ 33,121,243    | 109               |
| 3                                                                     | M/I HOMES OF CHARLOTTE LLC              | \$ 3,157,874.00  | 12             |  | 3    | M/I HOMES OF CHARLOTTE LLC  | \$ 28,091,687    | 109               |
| 4                                                                     | JAS-AM INC                              | \$ 1,035,000.00  | 1              |  | 4    | NORTHWAY HOMES              | \$ 21,268,838    | 125               |
| 5                                                                     | HEAVEN PROPERTIES LLC***                | \$ 570,000.00    | 1              |  | 5    | KINGSWOOD CUSTOM HOMES INC  | \$ 20,497,000    | 2                 |
| 6                                                                     |                                         |                  |                |  | 6    | NWR CONSTRUCTION LLC***     | \$ 16,244,450    | 56                |
| 7                                                                     |                                         |                  |                |  | 7    | RED CEDAR CONSTRUCTION LLC  | \$ 12,385,500    | 65                |
| 8                                                                     |                                         |                  |                |  | 8    | TAYLOR MORRISON OF CAROLINA | \$ 9,832,744     | 69                |
| 9                                                                     |                                         |                  |                |  | 9    | T J THOMPSON INC***         | \$ 9,389,000     | 3                 |
| 10                                                                    |                                         |                  |                |  | 10   | LGI HOMES- NC LLC***        | \$ 8,963,892     | 60                |
|                                                                       | TOTALS                                  | \$ 15,866,594    | 60             |  |      |                             | \$ 201,065,932   | 728               |
| ***Non-HBAGC                                                          |                                         |                  |                |  |      |                             |                  |                   |

| MECKLENBURG COUNTY - TOP 20 BUILDERS BY PERMIT VALUE - TOWNHOMES |                                                     |                 |                |  |      |                                                          |                  |                   |
|------------------------------------------------------------------|-----------------------------------------------------|-----------------|----------------|--|------|----------------------------------------------------------|------------------|-------------------|
| RANK                                                             | BUILDER / CONTRACTOR                                | VALUE OF PERMIT | NO. OF PERMITS |  | RANK | BUILDER / CONTRACTOR                                     | YTD PERMIT VALUE | YTD PERMIT VOLUME |
| 1                                                                | CENTER PARK BUILD SRVCS NC LLC - Townhomes***       | \$ 5,110,935    | 21             |  | 1    | CENTER PARK BUILD SRVCS NC LLC - Townhomes***            | \$ 103,098,111   | 474               |
| 2                                                                | HC CONSTRUCTION SERVICES LLC - Townhomes            | \$ 2,420,805    | 9              |  | 2    | MATTAMY CAROLINA CORP - Townhomes                        | \$ 38,080,822    | 167               |
| 3                                                                | MATTAMY CAROLINA CORP - Townhomes                   | \$ 2,257,332    | 10             |  | 3    | RYAN HOMES - Townhomes                                   | \$ 37,575,675    | 185               |
| 4                                                                | RYAN HOMES - Townhomes                              | \$ 1,501,032    | 8              |  | 4    | DRB GROUP NORTH CAROLINA LLC - Townhomes                 | \$ 24,164,964    | 104               |
| 5                                                                | NORTHWOOD RAVIN/NWR CONSTRUCTION LLC - Townhomes*** | \$ 1,307,000    | 4              |  | 5    | VICTORY BUILDERS LLC - Townhomes***                      | \$ 23,948,628    | 115               |
| 6                                                                | HUNTER AND SON PROPERTIES - Townhomes***            | \$ 420,000      | 2              |  | 6    | RED CEDAR CONSTRUCTION LLC - Townhomes                   | \$ 22,102,189    | 109               |
| 7                                                                |                                                     |                 |                |  | 7    | TAYLOR MORRISON OF CAROLINA - Townhomes                  | \$ 20,777,303    | 91                |
| 8                                                                |                                                     |                 |                |  | 8    | TRI POINTE HOME HOLDINGS INC - Townhomes                 | \$ 20,153,831    | 84                |
| 9                                                                |                                                     |                 |                |  | 9    | TRUE HOMES LLC - Townhomes                               | \$ 17,638,782    | 89                |
| 10                                                               |                                                     |                 |                |  | 10   | CLAYTON PROPERTIES GROUP INC DBA MUNGO HOMES - Townhomes | \$ 13,607,131    | 71                |
|                                                                  | TOTALS                                              | \$ 13,017,104   | 54             |  |      |                                                          | \$ 321,147,436   | 1489              |
| ***Non-HBAGC                                                     |                                                     |                 |                |  |      |                                                          |                  |                   |