# AWARDS MAJOR ACHIEVEMENT IN MARKET EXCELLENCE

## **2025 CATEGORIES AT A GLANCE**

#### INDIVIDUAL ACHIEVEMENT

#### 1. Sales Honors

Recognizing sales persons and managers in Diamond, Platinum, Gold & Silver levels.

#### 2. Superintendent Honors Recognizing residential field superintendents in five levels of achievement

#### PROFESSIONALISM

- 3. Rookie Salesperson of the Year
- 4. Sales Professional of the Year
- 5. Sales Team of the Year
- 6. Online Sales Counselor or Team
- 7. Sales Manager of the Year
- 8. Marketing Professional of the Year
- 9. Customer Service or Warranty Professional
- 10. Construction Professional of the Year (Superintendent)
- 11. Purchasing Professional or Team of the Year
- 12. Land Acquisition Professional of the Year
- 13. Lender of the Year
- 14. Rising Star of the Year
- 15. Rough Trade Professional or Company
- 16. Finish Trade or Professional or Company

#### MARKETING

- 17. Best Marketing Campaign
- 18. Best Website
- 19. Best Special Promotion Limited Sales Event
- 20. Best Media Video or Audio Commercial
- 21. Best Use of Technology
- 22. Community Outreach

#### **DESIGN - Production Construction**

- 23. Best Outdoor Living Space
- 24. Best Sales Environment
- 25. Best Design Center or Showroom
- 26. Best Community Amenity Feature
- 27. Best Architectural Design 55+ Active Adult Home
- 28. Best Architectural Design Townhome

#### DESIGN - Production Construction, Cont'd

- 29. Best Architectural Design -Detached home under 2,000 sq. ft.
- 30. Best Architectural Design -Detached home 2,000 to 3,000 sq. ft.
- 31. Best Architectural Design -Detached home 3,000 to 4,000 sq. ft.
- 32. Best Architectural Design -Detached home over 4,000 sq. ft.
- 33. Best Interior Merchandising Townhome
- 34. Best Interior Merchandising 55+ Active Adult
- 35. Best Interior Merchandising Home under \$500k
- 36. Best Interior Merchandising Home \$500k- \$750k
- 37. Best Interior Merchandising Home \$750k \$1M
- 38. Best Interior Merchandising Home over \$1M
- 39. Best Kitchen Design
- 40. Best Bathroom Design
- 41. Best Specialty Room Design

#### **DESIGN - Custom Construction**

- 42. Best Interior Design
- 43. Best Architectural Design
- 44. Best Kitchen Design
- 45. Best Bathroom Design
- 46. Best Specialty Room Design

#### **REMODELING & RENOVATION**

- 47. Best Whole House Remodel
- 48. Best Renovated Kitchen
- 49. Best Renovated Bathroom
- 50. Best Historic Renovation
- 51. Best Addition

#### ANNUAL HONORS

- 52. Home of the Year
- 53. Community of the Year 55+
- 54. Community of the Year Townhome
- 55. Community of the Year Detached
- 56. Builder of the Year
- 57. Associate Company of the Year



### TIMELINE

# **BUDGET PLANNER**

Invest in recognizing your best projects and celebrating your team!

#### **MEMBERSHIP FEES**

HBA of Greater Charlotte (per company)

\$ 650 x <u>1</u> = <u>\$ 650</u> Fee only applies if company is NOT already a member.

#### **ENTRY FEES**

\*Marketing + Design + Professional Categories Late Entry *(entered between Feb. 15-Feb. 28)* Superintendent Achievement Honors Sales Achievement Honors

#### TICKETS

General Admission - see below for details *Full Table is 10 seats*.

\$ 175 x \$ 225 x \$ 125 x \$ 125 x	= = =	\$ \$ \$
\$175 x	=	UB TOTAL \$

#### Membership + Entries + Tickets = TOTAL INVESTMENT

\*Entry Applications received by February 14 get Early Bird Pricing! \$175 per entry Applications received Feb. 15— Feb. 28 will be charged \$225 per entry.

### SAVE THE DATE APRIL 10, 2025 | @THE REVELRY

2025's MAME Awards Gala will take a step back in time as we honor today's stars. Join us for a 1920's themed event at The Revelry for speakeasy cocktails and a fabulous dinner catered by Best Impressions. Come celebrate the best of the home building industry and raise a glass to roaring success!

Cocktail attire | Black-tie optional Fringe and feathers welcome!



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