



INDIVIDUAL SALES AWARDS FORM

Rookie of the Year
Sales Professional of the Year
Online Sales Consultant of the Year

Candidate Name(s):
Company Name:
Telephone – VERY IMPORTANT:
Candidate(s) Email:

Sales Information for year – January 1, 2017 through December 31, 2017

Candidate(s) Net Sales:
Total Units Closed:
Total # of Buyer Referral Sales:
Total Number of Broker Sale:

Project Profile

Subdivision Name and Location:
Product Type:
Price Range:
Incentives:
Project and Product Obstacles

ENTRANT STATEMENT – PLEASE ATTACH ON A SEPARATE PAGE 200 Words or less

INTERVIEWS WILL BE HELD ON MARCH 20th – *In person or by phone*

Please address the following topics in the entrant statement.

- Unusual obstacles (product, location, price, etc.):
- Unique challenges the floorplans possess:
- Creative selling abilities
- Customer Service
- Why you think the candidate(s) should win this award:
- Did you final or win any local sales awards within your region

Submitted by:
Name:
Email: